

Sandy Y. Zhu

Tel: (203) 809-5714 • sandy.zhu@yale.edu • P.O. Box 204779, New Haven, CT 06520

EDUCATION

Yale University

B.A. Mathematics and Economics. Expected May 2012

Cumulative GPA: 3.70/4.00; SAT: 2250 (Math 800, Reading 740, Writing 710)

Relevant Coursework: Financial Accounting, Investment Analysis, Econometrics, Optimization

Sept. 2008 – May 2012

New Haven, CT

WORK AND RESEARCH EXPERIENCE

Advantage Partners, LLP

Private Equity Summer Intern

July 2011 – Aug. 2011

Hong Kong, China

- Conducted industry analysis on the Chinese tourism industry; analyzed future opportunities in China for a Japanese golf resort and reported findings to team leader
- Investigated the Chinese e-commerce market and identified 5 online apparel sales platforms as potential templates for a Japanese apparel company; created PowerPoint presentation and presented findings to client
- Participated in the acquisition of a Chinese cleaning company for fund's portfolio; interviewed executives of the Chinese cleaning company with consultants from LEK for commercial due diligence

JK Capital Management

Equity Research Summer Intern

May 2011 – July 2011

Hong Kong, China

- Conducted industry analysis on solar power, retail (shopping mall), and sports apparel for the Chinese market
- Analyzed company filings and prepared valuation analysis for portfolio stocks such as Kingdee and GCL Poly
- Interviewed the management team of investment targets such as China Dongxiang, Esprit, and China Lilang
- Compiled PowerPoint presentation on firm's portfolio and investment strategies for potential investors

Department of Economics, Yale University

Independent Research Project

Jan. 2011 – May 2011

New Haven, CT

- Analyzed the impact of Earned Income Tax Credit on female labor supply under the guidance of Professor Melissa Tartari of Yale University; collected data from March CPS database and analyzed data with Stata.

eChinaChem Inc.

Business Development Intern

May 2010 – Aug. 2010

Shanghai, China

- Developed and implemented customer analysis survey for eChinaChem's business social network
- Researched 15 Chinese business social networks and recommended 5 as acquisition targets to company CEO

LEADERSHIP EXPERIENCE

Yale Political Union

Vice President of Communications (May 2011 – Present)

May 2009 – Present

New Haven, CT

- Managed a 350-member organization and coordinated 12 weekly debates every semester
- Planned YPU's weekly debate schedule for Fall 2011 and Spring 2012; worked closely with guests such as former Mayor of New York City, Edward Koch, to arrange their appearance at Yale
- Spearheaded strategic partnerships between YPU and political organizations such as Young America's Foundation (a conservative youth organization) and the White House Project (a non-profit for female leadership)

Director of Development (Dec. 2010 – May 2011)

New Haven, CT

- Created the YPU Externship Program for current YPU members to shadow YPU alumni during spring break; established 5 externship positions in law, finance, and non-profit
- Coordinated 3 social events in New York City and Washington DC for YPU alumni with the YPU Alumni Board

Director of Campus Relations (May 2010 – Dec. 2010)

New Haven, CT

- Coordinated YPU's most successful recruitment process in the past three years through innovative rebranding and media coverage; increased YPU's membership by 15% from 304 to 350 in Fall 2010
- Received and arranged media interview for guests such as John Kerry, Aaron Brown, and Karl Rove

Yale Undergraduate Economics Association

Director of Education

Dec. 2009 – Dec. 2010

New Haven, CT

- Examined macroeconomic trends and presented findings to economists at Boston Federal Reserve Challenge

SKILLS AND INTERESTS

Languages: Mandarin (native speaker), Cantonese (conversational)

Technology: basic R, Stata, PowerPoint, Excel

Interests and Hobbies: Archery, reading autobiographies and historical fictions, traveling in developing countries